NEWS RELEASE

Narita Airport 31/08/2018

Vietjet to start serving Narita Airport with Daily Narita – Hanoi flight service from 11 January 2019! - Tokyo Metropolitan Area and Vietnam will be connected by LCC -

Vietjet (IATA code: VJ) will launch a new service between Narita and Hanoi from 11 January 2019. Vietjet presently have grown to hold the largest 40% domestic market share in Vietnam and it will become the LCC to connect the Tokyo Metropolitan Area and Vietnam.

Hanoi, situated in the northern Vietnam, is not only the rapidly growing nation's capital and economic center, but it is also well known as the key gateway to the World Heritage Sites, Ha Long Bay and the Imperial Citadel of Thang Long. Furthermore, travelers can enjoy visiting Hoan Kiem Lake and Old Quarter Cathedral, a land mark of old city in Hanoi.

Vietjet's new service to Hanoi will offer more diversified travel style and improve convenience for the travelers using Narita Airport, adding another reason why travelers should take advantage of its growing network.



Ha Long Bay 8World Heritage)



Hoan Kiem Lake (Hanoi City)



Old Quarter Cathedral (Hanoi City) Photographs courtesy of Vietjet

- Launch date: 11 January 2019 (Fri)
- Route: Narita Hanoi
- Aircraft: A321 neo (230 seats)
- Schedule: Daily service

| Flight No. | Origin | Departure Time | Destination | Arrival Time |
|------------|-----------------------|----------------|-----------------------|--------------|
| VJ933 | Tokyo/Narita (NRT) | 9:30 | Hanoi (HAN) | 14:00 |
| VJ932 | Hanoi (HAN) | 0:55 | Tokyo/Narita (NRT) | 8:00 |



* All times are local times

- * Conditional upon government approval.
- * Please be aware that the schedule, etc. is subject to possible change.

For more information, please refer to the Vietjet website (https://www.vietjetair.com/Sites/Web/en-US/Home).

NAM NARITA INTERNATIONAL AIRPORT CORPORATION

NAA-Bldg., Narita International Airport, Narita-City, Chiba, 282-8601, Japan URL : https://www.narita-airport.jp/en/

Photograph courtesy of Vietjet



Vietjet opens ticket sales on Tokyo-Hanoi (Vietnam) route from January 11, 2019 2.5 million tickets priced only from JPY100

(Tokyo, August 21, 2018) – Vietjet opens sales on its Tokyo-Hanoi (Vietnam) route, which is operated between Narita International Airport and Noi Bai International Airport. This is the carrier's third route to Japan, along with the other two routes connecting Vietnam to Japan (Osaka to Hanoi and Osaka to Ho Chi Minh City), to further meet with travelling and trading demands between the two countries.

Tokyo-Hanoi route will operate a daily return flight, starting January 11th, 2019 with flight time of over five hours per leg. The flight departs from Hanoi at 00:55 and arrives at Narita at 08:00. The return flight takes off at 09:30 at Narita and lands in Hanoi at 14:00. (All local time)

The route connecting Osaka to Hanoi (Vietnam) will operate a daily return flight from November 8th, 2018, with flight time of around four hours per leg; The Osaka - Ho Chi Minh City (Vietnam) route will operate a daily return flight from December 14th, 2018, with a flight time of over five hours per leg.

On this occasion, Vietjet offers three golden days on August 22, 23, 24, 2018 with 2.5 million tickets priced only from JPY100 (*). The promotional tickets are applied on all domestic routes in Vietnam and international routes from Vietnam to other destinations including Tokyo, Osaka (Japan)/ Seoul, Busan, Daegu (South Korea)/ Hong Kong/ Kaohsiung, Taipei, Taichung, Tainan (Taiwan)/ Singapore/ Bangkok, Phuket, Chiang Mai (Thailand)/ Kuala Lumpur (Malaysia)/ Yangon (Myanmar)/ Phnom Penh, Siem Reap (Cambodia) with flight period from September 5, 2018 to June 30, 2019 (**).

The promotional tickets are available via all sales channels during Vietjet's golden hours from 14:00 to 16:00 (GMT+9) daily on <u>www.vietjetair.com</u> (also compatible with smartphones at <u>https://m.vietjetair.com</u>) or <u>https://www.facebook.com/VietjetJapan/</u> (just click the "Booking" tab). Payment can be easily made with international debit and credit cards, including Visa/ MasterCard/ AMEX/ JCB/ KCP/Union.

The year 2018 marks the 45th anniversary of Vietnam and Japan's diplomatic ties. As stated by the Vietnam National Administration of Tourism (VNAT), Japan is the third largest tourism market for Vietnam, after China and South Korea. In 2017, Vietnam welcomed nearly 800,000 Japanese tourists, an increase of 8% over 2016. According to the statistical data of Japan National Tourism Organization (JNTO) in Vietnam, in the first nine months of 2017, the number of Vietnamese tourists visiting Japan reached 230,000, the highest ever to date.

Aiming to be a Consumer Airline, Vietjet has continually opened many new routes, added more aircrafts, invested in modern technology, while offering more add-on products and services to serve all demands of customers. Since launching operations in 2011, Vietjet has been a pioneering airline, winning the hearts of millions of travelers thanks to its exciting promotions, entertainments, especially during the festive seasons and on various holidays through the year.

Vietjet Aviation Joint Stock Company



VIetjet AII.com

With high-quality services, diverse ticket classes and special low-cost air fares, Vietjet offers its passengers flying experiences on new aircraft with comfy seats and delicious hot meals served by dedicated and friendly cabin crews, and many more enticing add-on services.

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About Vietjet:

Vietjet is the first airline in Vietnam to operate as a new-age airline with low-cost and diversified services to meet customers' demands. It provides not only transport services but also uses the latest e-commerce technologies to offer various products and services for consumers. Vietjet is a member of the International Air Transport Association (IATA) with the IATA Operational Safety Audit (IOSA) certificate. The airline was also named as one of the Top 500 Brands in Asia 2016 by global marketing research company Nielsen and the "Best Asian Low Cost Carrier" at the TTG Travel Awards 2015, which compiles votes from travelers, travel agencies and tour operators in throughout Asia and Asia's Best Employer Brand by the Employer Branding Institute and World HRD Congress for many years. The airline was also rated as one of the top three fastest growing airline brands on Facebook in the world by Socialbakers.

Currently, the airline features a fleet of 60 aircraft, including A320s and A321s, and operates more than 385 flights each day. It has transported more than 60 million passengers on a network featuring 94 routes in Vietnam and across the region including Thailand, Singapore, South Korea, Taiwan, Hong Kong, Mainland China, Malaysia, Indonesia, Myanmar and Cambodia.

Moving forward, the airline plans to expand its network across the Asia Pacific region. To prepare for this plan, Vietjet has signed agreements with the world's leading aircraft manufacturers to purchase more brand-new and modern aircraft.

Visit Vietjet's website at <u>www.vietjetair.com</u>, like us on Facebook @ <u>https://www.facebook.com/VietjetJapan</u>, follow us on Twitter @Vietjetvietnam, and watch our videos at https://www.youtube.com/user/Vietjetvietnam.

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